

Tanaechi Capability Statement

Company Overview

Tanaechi is a Pomona, California fashion textile company that makes and supplies fabric products, including towels, uniforms, apparel and custom-sewn goods, for public agencies and businesses. Owned and operated by Florence Obi, Tanaechi has served customers for 10 years and is a certified Local Small Business Enterprise (LSBE) with the County of Los Angeles.

We handle sourcing, sewing, finishing and shipping in-house, so buyers work with one accountable point of contact from quote to delivery.

Core Competencies

- **Towels and linens:** bath, hand and utility towels; cleaning cloths and other textile supplies.
- **Uniforms and apparel:** work uniforms, staff apparel and custom garments.
- **Custom textile manufacturing:** cut-and-sew production of fabric products to agency specifications, including bags and sacks.
- **Institutional textile goods:** cotton garments and supplies for correctional, healthcare and public-service settings.
- **Fabric sourcing:** finding and buying the right materials to meet specs, budget and lead times.
- **Fulfillment and logistics:** packing, labeling and shipping to agency delivery points.

Differentiators

- **Certified LSBE:** helps LA County departments and prime contractors meet small business utilization goals.
- **Local to LA County:** based in Pomona, for short delivery distances and fast response.
- **Makes, not just resells:** in-house sewing lets us meet custom specifications and adjust production quickly.
- **Owner-led service:** buyers deal directly with the owner, who answers for quality and deadlines.
- **Ready for subcontracting:** we partner with prime contractors that need a certified small business fashion/textile supplier.

Past Performance

Tanaechi has 10 years of experience producing and supplying fabric products to customers in Southern California.

Customer	What we supplied	Year	Quantity
Oceanbridge Law Firm	Custom branded neckties	2025	300 neckties
Newco Distributors	Face masks (COVID-19 response)	2020	125 masks
Pomona Valley Hospital Medical	Custom Christmas stockings for newborns	2016	32 stockings

Customer	What we supplied	Year	Quantity
Center			

Workforce training: Tanaechi runs a mentorship program that has trained a few young adults in dressmaking, fabric sourcing, customer service and shipping logistics; graduates have gone on to work in TV costume design and modeling.

Company Data

Item	Detail
Legal name	Florence Obi DBA Tanaechi
Business type	Sole proprietorship
Certification	Local Small Business Enterprise (LSBE), County of Los Angeles · Small Business – Micro (SB-Micro), State of California (DGS)
LA County WebVen No.	233239
UEI (SAM.gov)	ESU9WPCMH8D9
NAICS codes	314120 Curtain and Linen Mills (towels) · 315250 Cut and Sew Apparel Manufacturing · 314910 Textile Bag and Canvas Mills · 424350 Clothing and Clothing Accessories Merchant Wholesalers
Payment	Accepted methods, e.g. purchase order, credit cards
Address	836 N. Garey Avenue, Pomona, CA 91767
Contact	Florence Obi, Owner · (909) 766-9455 · info@tanaechi.com
Website	www.tanaechi.com